

# **URGENT MESSAGE TO U.S. President, Congress & Constituents**

The richest family in America needs your urgent intervention to stop a criminal conspiracy inside of the Internal Revenue Service (IRS) hiding all its Multi-Trillion Estate Taxation impeding them the donation of billions to the American Charities, including the ones located at your State.

A \$100 Million compensation per fiscal year is available for all private helping parties; like bankers, attorneys, lobbyists, accountants, public relations firms and the general public.

For more information write at:  
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**Estate of Basilio Lopez Martin**  
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Attorney General

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November 6, 2007

Daniel H. Mudd  
President and Chief Executive Officer  
Federal National Mortgage Association  
3900 Wisconsin Avenue, NW  
Washington, DC 20016

Dear Mr. Mudd,

Over the last nine months, the Office of the New York Attorney General (this "Office") has conducted a wide-ranging investigation into conflicts of interest and fraud in the mortgage industry. During the course of our investigation, we have uncovered a pattern of collusion between lenders and appraisers that has resulted in widespread inflation of the valuations of homes.

As you no doubt are aware, lenders now regularly sell the mortgage loans they make into the financial markets, either directly or to investment banks or Government Sponsored Enterprises ("GSEs"), such as Federal National Mortgage Association ("Fannie Mae") or the Federal Home Loan Mortgage Corporation ("Freddie Mac"). The loans are then pooled together, securitized, and sold to the general public as mortgage backed securities.

This configuration has the effect of making the lender less vigilant against risky loans since any risk is quickly transferred to the purchasers of the loans. Moreover, as the lender does not hold many of its loans in its portfolio, the lender's interest in ensuring the accuracy of the appraisal backing the loan is severely diminished. Even worse, because lender's profits are determined by the quantity of loans they successfully close, and not the quality of those loans, there is an incentive for a lender to pressure appraisers to reach values that will allow the loan to close, whether or not the appraisal accurately reflects the home value.

Further jeopardizing the process, mortgage brokers and the lenders' loan production staff are almost always paid on commission. Thus, the income of these individuals depends on whether a loan closes and on the size of the loan. Accordingly, brokers and loan production staff have strong personal incentives to pressure appraisers to value a home at the maximum possible amount, so that loans will close and generate maximum commissions. For these reasons, mortgage brokers and lenders frequently subject real estate appraisers to intense pressure to change values in appraisal reports.

The investment banks and GSEs may also have an interest in inflating (or at least in not questioning) the value of the pooled loans. The values of these loans serve as a basis for the value of their securities. As such, the higher the value of the loans closed, the greater the value for which the securities are sold on the secondary market.

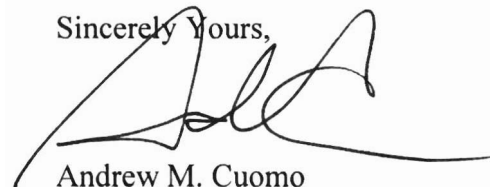
As part of our investigation, this office recently filed a complaint against First American Corporation ('First American') and its subsidiary First American eAppraiseIT ('eAppraiseIT'), a company that performed over 260,000 appraisals for Washington Mutual, Inc. ('WaMu'). The complaint alleges that under pressure from WaMu, EA violated the Uniform Standards of Professional Appraisal Practice ('USPAP') and federal and state law by permitting WaMu to control the selection of property appraisers engaged to appraise collateral for WaMu-originated mortgages based on whether the appraisers 'hit the values' required to close loans. This practice led to inflated property valuations and enabled WaMu to originate larger, more profitable, mortgages, and a greater number of mortgages, than would have been possible had appraisals been performed, as required, by fully independent appraisers. The complaint against First American and eAppraiseIT, is enclosed.

We understand that Fannie Mae purchases significant numbers of purportedly 'nonforming' mortgages from WaMu. The evidence shows, however, that these mortgages may be premised on fraudulently inflated appraisals and not upon appraisals that met USPAP and related statutory and regulatory standards. Accordingly, Fannie Mae's own shareholders and investors who purchased securities issued by Fannie Mae may have been harmed. Some of these shareholders and investors were New York individuals and institutions.

In light of the above, Fannie Mae should immediately retain an Independent Examiner, subject to this Office's approval, to investigate, review and analyze all appraisals that support the WaMu mortgages that Fannie Mae purchases or securitizes; the manner in which WaMu engages appraisers and manages its appraisal process; and all appraisals conducted by First American and eAppraiseIT that support any mortgages Fannie Mae purchases or securitizes. Should you decline to immediately retain such an Independent Examiner, Fannie Mae should immediately cease and desist purchasing or securitizing WaMu loans and any loans supported by First American and eAppraiseIT appraisals.

Furthermore, pressure on appraisers and inflated appraisals appear to be widespread problems in the mortgage industry. We are, therefore, expanding our investigation to determine the extent of Fannie Mae's knowledge of, and actions regarding, these problems as they relate to past mortgage purchases and securitizations by Fannie Mae. For that reason, pursuant to this Office's investigative authority under New York General Business Law § 352 and New York Executive Law § 63(12), accompanying this letter is a subpoena to Fannie Mae returnable on November 28, 2007.

Sincerely Yours,

A handwritten signature in black ink, appearing to read 'Andrew M. Cuomo', with a long horizontal flourish extending to the right.

Andrew M. Cuomo